



May 20, 2022

Dear Valued Customer,

Effective July 11, 2022, K-FLEX will be implementing a 6% price increase for all products, except for K-Flex ECO which will be receiving a 15% increase. All orders entered for immediate shipment on or before July 8, 2022 will be invoiced at the current level. All orders placed after this date will be at the new prices.

The price increase is necessary to address steeply rising costs for raw materials and packaging, as well as transportation costs. K-FLEX continues to implement cost reduction and efficiency improvement initiatives to minimize the impact to our valued customers.

The new pricing will be reflected through an adjustment to discount multipliers. Current list pricing and price lists will remain the same and active.

We sincerely appreciate the opportunity to be your supplier of high quality elastomeric insulation products. Thank you for your business and continued support.

Best Regards,

Giuseppe Guarino, President  
Matt Hair, VP Sales & Marketing